A Portfolio-Wide EBITDA Expansion Strategy - No CAPEX. Immediate EBITDA.

LUMEN GLOBAL

The Opportunity

Energy is one of the most overlooked levers in portfolio value creation. Across industrial and commercial assets, inefficiencies quietly erode margins and enterprise value. As the cost of energy continues to inflate, a Lumen program brings immediate reductions and results.

The Lumen Approach - Funded Efficiency. Real Returns.

Lumen Global identifies, funds, and implements energy efficiency improvements across portfolio companies delivering immediate EBITDA impact without requiring capital from the business.

What We Do - We're not selling projects. We're delivering EBITDA!

- Deploy LumenSmart™ to analyze real-time energy consumption
- Identify high-impact efficiency opportunities - Electricity Purchases
- Execute turnkey upgrades (LED, HVAC, mechanical systems)
- Implement ongoing monitoring to sustain savings

What Makes Lumen Different

- No CAPEX required: Lumen funds 100% of project costs
- Immediate EBITDA improvement: savings begin on day one
- Aligned economics: Lumen is repaid from realized savings
- Risk discipline: projects are selected based on proven, durable savings profiles

COMMERCIAL MODEL

- Lumen funds all capital improvements
- Lumen recovers investment over 36–40 months through a portion of savings
- After recovery, 100% of savings accrue to the portfolio company

PORTFOLIO IMPACT

- Reduced operating expenses
- Improved EBITDA and cash flow
- Enhanced valuation at exit (multiple expansion on improved earnings)
- Scalable playbook across multiple assets

IDEAL PROFILES

- Industrial, logistics, and warehouse assets
- Manufacturing facilities
- Large retail / "big box" environments
- Multi-site operating companies
- Other various institutional locations

North America, United Kingdom, & Europe | sales@lumenglobal.com | www.LumenGlobal.com